

Message Text

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ACTION COME-00

INFO OCT-01 EUR-25 ADP-00 AID-20 CIAE-00 EB-11 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 CIEP-02

LAB-06 SIL-01 OMB-01 NSC-10 SS-15 STR-08 CEA-02 L-03

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FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 245

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E.O. 11652: N/A

TAGS: BEXP UR

SUBJ: ACCREDITATION OF PERKIN-ELMER CORPORATION

FOR COMMERCE

REF: STATE A-4608 OF 6/30/73

1. EMBOFF JULY 9 SPOKE WITH N.M. SHPINKOV, DEPUTY CHIEF OF FOREIGN TRADE MINISTRY'S PROTOCOL SECTION AND OFFICIAL RESPONSIBLE FOR ACCREDITATION OF FOREIGN BUSINESS FIRMS IN USSR, REGARDING PERKIN-ELMER APPLICATION. SHPINKOV STATED THAT LETTER FROM CORPORATE COUNSEL GREGORY DATED APRIL 27 HAD ONLY BEEN RECEIVED BY MINISTRY ON JUNE 27 (SIC). HE EMPHASIZED THAT LETTER DOES NOT RPT NOT CONSTITUTE FORMAL APPLICATION FOR ACCREDITATION AND THAT MINISTRY HAS THEREFORE TAKEN NO ACTION ON FIRM'S REQUEST TO OPEN SALES AND SERVICE OFFICE IN MOSCOW. SHPINKOV ADVISED PERKIN-ELMER TO CONSULT MINISTRY'S "INSTRUCTIONS ON PROCEDURE FOR ISSUANCE OF PERMITS FOR OPENING OFFICES OF FOREIGN FIRMS IN USSR," ESPECIALLY PARA 2 (SEE "SUMMARY OF BUSINESS FACILITIES FOR FOREIGN COMPANIES" ATTACHED TO TRADE AGREEMENT), REGARDING DOCUMENTS AND PROCEDURES REQUIRED FOR LIMITED OFFICIAL USE

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FORMAL APPLICATION.

2. SEVERAL EUROPEAN REPS OF THOSE US FIRMS (E.G.: HEWLETT PACKARD, CATERPILLAR) WHOSE ACCREDITATION WAS RECENTLY ANNOUNCED IN TEXT OF JUNE 22 COMMERCIAL PROTOCOL HAVE ENQUIRED AT EMBASSY ABOUT RECEIPT OF OFFICIAL CONFIRMATION OF SOVIET ACTION, INDICATING THEIR HOME OFFICES ALSO NOT YET OFFICIALLY INFORMED. IN RESPONSE TO EMBASSY'S RAISING THIS MATTER, SHPINKOV STATED THAT SOVIET COMMERCIAL COUNSELOR TRETYAKOV NOW IN PROCESS OF SENDING OFFICIAL NOTIFICATION OF ACCREDITATION TO THESE FIRMS.

3. REGARDING OTHER US FIRMS SEEKING ACCREDITATION, SHPINKOV STATED THAT BOTH DOW CHEMICAL AND CHILEWICH CORPORATION HAVE SUBMITTED FORMAL APPLICATIONS WHICH ARE NOW UNDER CONSIDERATION, WHILE IBM, HONEYWELL, AND DUPONT HAVE INDICATED INTENTION TO DO SO BUT HAVE NOT YET PROVIDED REQUIRED DOCUMENTATION.

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